

**Archbishop Temple Church of England High School's Business Studies 2-year Curriculum**

		Autumn		Spring		Summer	
		7 Weeks	8 Weeks	6 Weeks	6 Weeks	6 Weeks	7 Weeks
Year 10	Unit	Unit 1 Business Activity + Unit 5.1 Profit/Loss	Unit 2 Marketing	Revision Unit 2- Marketing Unit 3- People	Unit 3- People	Unit 4- Operations	Unit 4 and Unit 1-3 Revision
	Assessment	End of Unit 1 Assessment	N/A	End of Unit 2 Assessment	N/A	End of Unit 3 Assessment	N/A
	Skills	Enterprise/entrepreneurship, Business planning, aims and objectives, growth, involving stakeholders, analyse, state, explain, evaluate, profit/loss, knowledge and understanding	Marketing, research, segmentation, promoting, analyse, state, explain, evaluate, knowledge and understanding	Role of HR, Structuring, communication, analyse, state, explain, evaluate, knowledge and understanding	Recruitment, selection, motivation, retention, training, development, employment law, analyse, state, explain, evaluate, knowledge and understanding	Production, quality, sales, analyse, state, explain, evaluate, knowledge and understanding	Production, quality, sales, analyse, state, explain, evaluate, knowledge and understanding
Year 11	Unit	Unit 4- Operations Revision +Unit 5 Finances	Unit 5- Finances	Unit 6- Influences on Business + Unit 7 Interdependence	Revision		
	Assessment	End of Unit 4 Assessment	End of Unit 5 Assessment	End of Unit 6/7 Assessment	Review Units 1-7 with mini tests		
	Skills	Consumer law, locating, working with suppliers, finance function, sourcing finance, revenue, costs, profit, loss, knowledge and understanding	Breakeven, cash flow, analyse, state, explain, evaluate, calculate, knowledge and understanding	Considering ethics and environmental considerations, using the economic climate to inform, globalisation, analyse, state, explain, evaluate, knowledge and understanding	Knowledge and understanding analyse, state, explain, evaluate		