## **Business Studies**



The areas of development are:	Solutions
Business Studies	
Understanding key terminology related to GCSE Business as well as its meaning.	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Glossary, pages 92</li> <li>Use the <u>AQA Website</u> and the resources from your class teacher to develop your understanding of the key terminology used in GCSE Business</li> </ul>
<ul> <li>Developing an understanding of the key topics surrounding GCSE Business including: Business in the real world</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Business in the Real World, pages 2-18</li> <li>BBC Bitesize: <u>Business in the real world</u></li> </ul>
<ul> <li>Developing an understanding of the key topics surrounding GCSE Business including: Influence on business</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Influences on Business, pages 19-31</li> <li>BBC Bitesize: Influences on Business</li> </ul>
<ul> <li>Developing an understanding of the key topics surrounding GCSE Business including: Business operations</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Business Operations, pages 32-41</li> <li>BBC Bitesize: <u>Business operations</u></li> </ul>
Developing an understanding of the key topics surrounding GCSE     Business including: Human Resources	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Human Resources, pages 42-52</li> <li>BBC Bitesize: <u>Human Resources</u></li> </ul>
<ul> <li>Developing an understanding of the key topics surrounding GCSE Business including: Marketing</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Marketing, pages 53-70</li> <li>BBC Bitesize: Marketing</li> </ul>

Developing an understanding of the key topics surrounding GCSE     Business including: Finance	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Finance, pages 71-87</li> <li>BBC Bitesize: Finance</li> </ul>
Developing a better understanding of business marketing and how this can impact the success of a business	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Marketing, pages 53-70</li> <li>BBC Bitesize: Marketing</li> </ul>
Understanding key terminology related to the topic of business marketing and using this in context	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Glossary, pages 92</li> <li>Use the <u>AQA Website</u> and the resources from your class teacher to develop your understanding of the key terminology used in GCSE Business</li> </ul>
Developing a better understanding of what human resource is and how human resource can support the workforce	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Human Resources, pages 42-52</li> <li>BBC Bitesize: <u>Human resources</u></li> </ul>
Understanding key terminology related to the topic of human resources and using this in context	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Glossary, pages 92</li> <li>Use the <u>AQA Website</u> and the resources from your class teacher to develop your understanding of the key terminology used in GCSE Business</li> </ul>
Linking assessments responses to suitable examples and using case study information	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Exams and Answering Questions, pages 88-89</li> <li>BBC Bitesize: Exam techniques</li> </ul>
Developing a stronger approach to assessment questions and providing a suitable level of response using command words written within a question	<ul> <li>CGP GCSE AQA Business for the grade 9-1 course book: Exams and Answering Questions, pages 88-89</li> <li>BBC Bitesize: Exam techniques</li> <li>AQA Website: Command Words</li> </ul>
<ul> <li>Explaining how a business operates in the real world by analysing business ownership and the purpose of setting up a business using aims and objectives</li> </ul>	CGP GCSE AQA Business for the grade 9-1 course book: Business in the Real World, pages 2-18
Understanding the importance of business planning and opportunities which can be created for an expanding business	CGP GCSE AQA Business for the grade 9-1 course book: Influences on Business, pages 19-31

<ul> <li>Identifying business terminology and how business activity can influence a business</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grades 9-1 course book: Business Operations World, pages 32-41</li> </ul>
<ul> <li>Understanding how a business operates day to day; such as production of products and services, and how a business communicates with their customers</li> </ul>	CGP GCSE AQA Business for the grade 9-1 course book: Human Resources, pages 42-52
<ul> <li>Developing problem solving and decision making skills when operating in the Human Resource function of a business</li> </ul>	<ul> <li>CGP GCSE AQA Business for the grades 9-1 course book: Marketing World, pages 53-70</li> </ul>
<ul> <li>Understanding the importance of identifying and satisfying customer needs</li> </ul>	<ul> <li>BBC Bitesize: <u>Business Studies, Customer Service</u>. Revise the importance of identifying the satisfying customers need and make revision notes</li> </ul>
<ul> <li>Explaining the advantages and disadvantages of market segmentation and recommending suitable ways in which the markets for various products can be segmented and targeted</li> </ul>	Tutor2u: Market Segmentation. Make revision notes on market segmentation
<ul> <li>Analysing different market research methods which involve collecting and analysing market data in order to provide goods and services that meet the customer's needs in a particular market</li> </ul>	BBC Bitesize: <u>Business Studies, Market Research</u> . Revise market research
<ul> <li>Understanding the importance of the elements of the marketing mix: price, product, promotion and place (4Ps)</li> </ul>	CGP GCSE AQA Business for the grade 9-1 course book: Marketing Mix, page 53

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