

BTEC Business Level 3



For additional information
please contact or visit:

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Department:

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Exam Board: Pearson Edexcel
Specification Number: 9DR0

Entry Requirements:

You need to get a minimum grade
5 in English and Maths

Why study BTEC Level 3 Business:

Young people taking their first steps towards a new career need the right blend of technical and academic skills in order to become the highly skilled, work-ready individuals employers and universities look for. BTEC Level 3 Nationals in Business are vocational qualifications designed to help your learners succeed.

BTEC Level 3 Nationals in Business offer young learners:

- Work-related learning, giving learners an edge and opening the door to higher education or employment in business sectors.
- Clear progression routes into higher education or employment: such as a BA in Business, or direct entry level employment and training in marketing, sales, HR, events, finance or accounting.
- Transferable skills development such as teamwork, creative problem solving and research



Course requirements:

The Pearson Edexcel BTEC Nationals, Extended Certificate will be assessed by completing four components. Students studying this course are expected to have achieved a Grade 4 in Maths and English language at GCSE.

3 Mandatory Units	
Exploring Business	Internal assessment through coursework assessment, worth 90 credits
Developing a Marketing Campaign	External assessment through synoptic assessment, worth 90 credits
Personal and Business Finance	External assessment through exam in January/June, worth 120 credits
1 Optional Unit	
Recruitment and Selection	Internal assessment through coursework assessment, worth 60 credits

How can I prepare?

The key is to read as many different plays as possible, become familiar with theatre companies and practitioners, start writing scenes as well as attending plenty of live theatre events.

What could I do next with a BTEC National in Business?

Helping learners to progress into employment has always been a cornerstone of BTEC Nationals course. Equipping learners with the skills they will use in the workplace is at the very heart of BTEC Nationals in Business course and remains an important driver in determining the content of each qualification. Did you know that:

- 4 out of 5 BTEC Nationals students go on to receive a first- or second-class degree
- 37% of businesses prefer recruits to hold a mix of academic and vocational qualifications or value them equally
- majority of students are offered apprenticeship opportunities in various Business fields such as marketing, sales, HR, events, finance or accounting.

Link to specification:

[BTEC Nationals | Business \(2016\) | Pearson qualifications](#)