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| **Year 10** | **Half term 1** **Learning Overview****(7 weeks)** | **Half term 2****Learning Overview****(8 weeks)** | **Half term 3** **Learning Overview****(5 weeks)** | **Half term 4** **Learning Overview****(6 weeks)** | **Half term 5** **Learning Overview****(6 weeks)** | **Half term 6** **Learning Overview****(4 weeks)** |
| Paper 1: Business activity, marketing and people | Paper 2: Operations, finance and influences on business |
| * Business enterprise
* Entrepreneurship
* Business planning
* Revenue, cost, profit and loss
* Business ownership, aims and objectives
 | * Stakeholders
* Business growth
* Role of marketing
* Market research
* Market segmentation
 | * The 4Ps of marketing
* Human resources
 | * Organisational structures
* Communication
* Recruitment and selection
 | * Motivation and retention
* Training and development
* Employment law
 | * Production processes
* Quality of good and services

Y10 Assessment will take place in this half term. |
| **Year 11** | **Half term 1** **Learning Overview****(7 weeks)** | **Half term 2****Learning Overview****(7 weeks)** | **Half term 3** **Learning Overview****(7 weeks)** | **Half term 4** **Learning Overview** **(6 weeks)** | **Half term 5** **Learning Overview** **(4 weeks)** |  |
| Paper 2: Operations, finance and influences on business | Interdependence in business |
| * Sales and customer service
* Consumer law
* Business location
* Suppliers
 | * Role of finance
* Sources of finance
* Revenue, cost, profit and loss
 | * Break even
* Cash and cash flow
* Ethical and environmental considerations
 | * The economic climate
* Globalisation
 | This section focuses on how one part of a business effects other parts of a business and the overall performance of the organisation.Revision |