So, You've Chosen to Study GCE Advanced Level Business?

Well done. Business is a very dynamic subject and there are few areas of employment it isn't good preparation for. You will learn about the internal organisation / structure and external influences – on decision-making and success (or otherwise) and the growing interdependency of global economies. You will develop skills in evidence-based and subjective decision-making, numerical application and analysis, and written communication skills including essay writing. You will discuss, debate and learn how to apply these skills to a vast range of organisations – private sector and public sector – at a local, national and global level.

Firstly, it doesn't matter whether you have studied Business at GCSE level or not, although clearly students who have previously studied the subject should consolidate their work as part of their preparation for advanced study. Students with no previous experience may have to spend a little more time ensuring they are confident with key subject specific terminology. When you start in September, we will provide you with a textbook for the 2 years, specifically designed for your course (Edexcel GCE Advanced level Business).

Preparation

- ✓ **Keep interested in your studies**. The more you look into a given topic, the more interesting it usually is. Or you may already have an interest in a business / industry / market e.g., the environmental stance of firms has become increasingly important over recent years. Innocent (smoothies) is a great firm to investigate showing how objectives and ownership change over time. The UK supermarket market is also relevant and interesting. Do some research delving into whatever you are learning about & / or interests you. Don't worry that this will likely raise more questions than answers that is part of the joy of studying.
- Contemporary issues or 'What's in the news?' Keeping up with current affairs is a great way to gain depth and breadth of knowledge relevant to your studies. Think about the objectives behind decisions, the impact on resources (staff, finance etc.) and the market perception. Clearly at the moment, the impact of the coronavirus is dominating news stories look into this from a business viewpoint:
 - How COVID has changed business: <u>Covid: Have the lockdown success stories lost their shine? BBC News</u>
 - Gymshark How did Gymshark become a billion-dollar brand Find out more Gymshark CEO on building an athleisure unicorn | Vogue Business
 - Dyson When engineering meets haircare (the diversification of Dyson) <u>The Dyson</u>
 Supersonic[™] hair dryer
 - Economic impact including employment, business survival / growth impact, interdependency (globally) – whatever interests you – investigate.
- ✓ See the short-term focus below. Also, keep on top of subject specific terms you come across (start your business definitions) and also number work % changes or differences comparisons are really good for showing the significance or magnitude of any variance.

Overview of course

- ✓ Exam Board Pearson Edexcel
- ✓ External exams available at end of Year 12 (AS Level) or Year 13 (full A Level)
- ✓ Themes, Exams, Assessment details and Timelines detailed below for Year 12 (AS work) and Year 13 (full A Level)

Short term focus: Theme 1

The PowerPoints for Themes 1 & 2 are available to you. These have been designed specifically for our exam board and have interactive links to further your understanding. Use them and they will help you make a really great start to your A level Business course.

Theme 1, which we study September – December of Year 12, focuses on **Marketing and People**. You will study Marketing with one teacher and People with your other teacher. This means that you should start looking at the information relevant to both areas. I recommend you alternate: 1 hour Marketing one session, 1 hour of People the next etc.

Write down anything you don't understand - and DO ASK when we start lessons.

AS Business - Year 12

| | September | October | November | December | January | February | March | April | Мау |
|--|-----------------------------|---------|------------------------------|----------|--------------|--|-------|-------|-----------------------------------|
| Paper 1: Marketing and People (We study: Theme 1: Marketing, the market, managing people & entrepreneurs and leaders. ALSO: Theme 2: Financial planning, sources of finance, resource management and external influences) 50% 1 ½ hours, unseen case, 80 marks Section A - one data response q (Marketing and People) 2+2+4+4+8+10 Section B - one data response q (Marketing and People) | Late Sep Reflection | | Early Nov PP(1) Report | | Mock Exam | EarlyFeb Full report PP(2) Early Feb INT or EXT exam? | | | Internal / External exam |
| 2+2+4+4+8+10 □ Section C - one extended open-response 20-mark q (Marketing, People and Managing business activities - Theme 2) "A well-judged recommendation" "A solution proposed" | THEME 1: Marketing & People | | | | | | | | |
| Paper 2: Managing business activities | | | | | | | | | |
| (We study: <u>Theme 2</u> : Financial planning, sources of finance, | | | | | | | | | |
| resource management and external influences ALSO: Theme 1: Marketing, the market, managing people & entrepreneurs and leaders) 50% | | | | | | | | | |
| 1 ½ hours, <u>unseen</u> case, 80 marks | | | | | | | | | |
| □ Section A - one data response q (Managing business activities) 2+2+4+4+8+10 □ Section B - one data response q (Managing business activities) 2+2+4+4+8+10 □ Section C - one extended open-response 20-mark q (Managing business activities - Theme 2 + Marketing & People - Theme 1) "A well-judged recommendation" "A solution proposed" | | | | | Mock Exam | | | | Internal / External Exam |

Full A Level Business - (builds on Year 12 work - 4 themes assessed across 3 papers) - Year 13

| | September | October | November | December | January | February | March | April | Мау | June |
|--|--|---------|----------|----------|---------|----------|-------|-------|-----|------|
| Paper 1: Marketing, People & Global business | 5 | 0 | | <u> </u> | | ш. | | * | | |
| (Assesses: <u>Theme 1</u> : ALSO: <u>Theme 4</u> : | | | | | | | | | | |
| 35% | | | | | | | | N | | |
| 2 hours, 100 marks, <u>unseen</u> context | | | | | | | | | | |
| ☐ 2 Sections – both include – one data response q – broken down. PLUS, one extended open–response 20–mark q. (4, 4, 10, 12, 20) x 2 | | | | | | | | | | |
| Paper 2: Business activities, decisions and strategy | | | | | | | | | | |
| (Assesses: <u>Theme 2</u> : ALSO: <u>Theme 3</u> : | | | | | | | | | | |
| 35% | | | | | | | | | | |
| 2 hours, 100 marks, <u>unseen</u> context | | | | | | | | | | |
| ☐ 2 Sections – both include – one data response q – broken down. PLUS, one extended open–response 20–mark q. (4, 4, 10, 12, 20) x 2 | THEME 3. Business Decisions & Strategy | | | | | | | | | |
| Paper 3: Investigating business in a competitive | | | | | + | - | | | | |
| environment | THEME 4: Global Business | | | | | | | | | |
| (Assesses: <u>Theme 1 + 2 + 3 +4)</u> : | | | | | | | | | | |
| 30% | | | | | | | | | | |
| 2 hours, 100 marks, <u>broad context</u> based (Nov) New Quantitative & qualitative evidence will be given in exam. | | | | | | | | | | |
| □ Section A - broad context - one data response q - broken down. PLUS, one extended open-response 20-mark q. (8, 10, 12, 20) □ Section B - strand of context - one data response q - broken down. PLUS, one extended open-response 20-mark q. (8, 10, 12, 20) | | | | | | | | | | |