

KS5 Business Studies Curriculum Map

Term	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
FRS	Intro to Business & external influences	External influences	External influences & HRM	HRM	HRM & Operations management	Operations management
Year 12	Week 1&2: Enterprise, business sectors, size & growth, functional areas Week 3&4: Types of business, franchising Week 5&6: Market structure, impact of competition, demand	Week 1&2: supply, elasticity, excess D&S, test Week 3&4: Tech factors, social and ethical factors, legal, environmental, Week 5&6: Political factors, Economic growth, taxation	Week 1&2: Economic indicators, globalisation Week 3&4: international trade, X rates, consolidate, test Week 5&6: Structure, Recruitment	Week 1: Prep for Trial 1 Week 2: Trial 1 Week 3&4: Selection, training, appraisal, workforce performance Week 5&6: Red & dismissal, management and leadership	Week 1&2: motivation theory, monetary method Week 3&4: employment law, consolidate, test Week 5&6: methods of production, division of labour, added value	Week 1&2: productivity, EoS, capacity Week 3: Prep for Trial 2 Week 4: Trial 2 Week 5&6: stock control, lean production

Term	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
JHC	Objectives & strategy & accounting & finance	Accounting & finance	Accounting & finance Marketing	Marketing	Marketing	Exam Preparation
Year 12	Week 1&2: objectives, stakeholders, business plan Week 3&4: risk and uncertainty, consolidation, sources of finance Week 5&6: sources of finance, costs, revenues and profit, break even	Week 1&2: budgets, investment appraisal Week 3&4: cash flow, working capital, Week 5&6: income statement; financial positions	Week 1&2: ratios, measuring performance, consolidate Week 3&4: Test, marketing intro, sampling Week 5&6: Market research	Week 1&2: Trial 1 Week 3&4: consumer needs and segmentation Week 5&6: Product	Week 1&2: Pricing Week 3&4: Promotion, place Week 5&6: Consolidate	Week 3 Prep for Trial 2 Week 4 Trial 2



Academic
Excellence

We provide a supportive and challenging environment to ensure our students achieve academic excellence.



Ambition

We have the highest expectations for academic excellence and personal development and work hard to achieve them.



Term	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
FRS	Ops Man & HRM	HRM	Ops Man	Ops Man	Exam Preparation	
Year 13	Week 1&2: Quality, consolidate ops man Week 3&4: Test on ops man, HRM objectives, workforce planning, flexible working practices Week 5&6: re-cap org structure, org culture, communication	Week1&2: Prep for Trial 1, Trial 1 Week 3&4: TNA, emp tribunals, Goal-setting theory Week 5&6: External influences and HRM and strategy and HRM	Week 1&2: Ops Man objectives, innovation, recap methods of production Week 3&4: PM, CPA, Gantt charts, PERT Week 5&6: Productivity, services, Location, logistics, External influences and ops man and strategy and ops man test	Week 1: Prep for Trial 2 Week2: Trial 2 Week 3&4: Revise enterprise & types of business. Economic factors, International trade Week 5&6: EU and emerging markets, digital revolution Causes and effect of change	Week 1-3 Exam prep	

Term	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
JHC	Unit: Objectives & strategy	Unit: Objectives & strategy	Unit: Accounting & finance	Unit: Accounting & finance	Exam preparation	
Year 13	Week 1&2: Mission statements; CSR 1&2 Strategy & implementation Week 3&4: : Porters 5 forces, Business plan; Contingency planning & crisis management Opportunity cost, Week 5&6 Models of strategic choice Forecasting, Decision-making; Ansoff's matrix; Decision trees 1 and 2	Week1&2: Prep for Trial 1, Trial 1 Week 3&4: : Objectives, accounting concepts Week:5&6: Revenue, costs, profit, contribution, cash flow	Week 1&2: Week 1: Prep for Trial 2 Week 2: Trial 2 Week 3&4: income statement, statement of financial position Depreciation Week 5&6: Ratio analysis, Financial strategy, measures of financial performance, consolidation	Week 1& 2 Financial strategy Marketing objectives, Standard deviation, Marketing models, Week 3&4 PLC: Ext strategy Promotion: AED Product: Boston Matrix Service marketing WK:5&6 Marketing strategy	Week 1&2: Exam prep	