

Careers & Pathways

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Alexandra Henderson

Senior Relationship Manager, Commercial Banking



- I look after a portfolio of commercial customers in Somerset, mainly in the construction and manufacturing sectors
- My role is to develop and maintain working relationships with these businesses and understand their strategy
- I can then look to provide a broad range of products and services to meet their needs and help them achieve their goals
- This can be anything from putting a loan facility in place to assist with buying a business premises or new business, to asset finance for them to upgrade plant and machinery or vehicles, to a card terminal, so they can accept payments via their website
- During Covid-19, my role has been very much focussed on helping these businesses survive or grow
- I very much enjoy my role as it is varied and interesting and I get to help people, which motivates me
- I have worked for NatWest since I graduated from Bath University in 2001
- During my 20 years with the Bank, I have worked in lots of different departments, which gave me lots of experience and helped me get my current role