



Component 2: Customer Needs in Travel and Tourism

Component 2

YEAR

Task 1a – Students will have 1 hour to complete areport/presentation on the advantages anddisadvantages of various primary and secondarymarket research methods

Pract

Task 1b – Students are given 2 hours monitored prepand 90 minutes to complete a report/presentation usingat least two secondary data resources to report ontourism trends a specific organisation should be awareof, and how they can use this information.

Component 2- Customer Needs and Travel Trends

B2: How travel and tourism organisations provide different products and services to meet customer needs and preferences
B3: Customer needs and different types of travel
B4: Travel planning to meet customer needs and preferences

Travel & Tourism

Component 1: Travel and Tourism Organisations and Destinations



YEAR 10

Component 1 – Travel & Tourism Organisations and Destinations

A1: The major components of the UK travel and tourism industry
A2: The ownership and aims of travel and tourism organisations and how they work together
A3: The role of consumer technology in travel and tourism

Component 1 – Travel & Tourism Organisations and Destinations

B1: Visitor destinations
B2: Different types of travel and tourism activities
B3: Popularity of destinations with different visitor types
B4: Travel options to access tourist destinations

Component 1 – Pearson Set Assignment (30% of overall grade)

Pearson will release the assignment which will be set out similar to the above practise tasks, just with different locations/customers/organisations in the Spring term and have approximately 4 hours of monitored preparation and 6 hours to complete all the tasks. Component 2-Customer Needs and Travel Trends A2: How organisations use market research to identify customer needs and preferences A3:How organisations use research to identify travel and tourism trends B1: Customer needs and preferences

Component 2-Customer Needs and Travel Trends A1: Types of market research (primary and secondary research methods)

organisations. ✓ I will know the different types of consumer technologies which are used by organisations to help enhance the customer experiences ✓ I will know the different types of visitors that travel in the industry. ✓ I will know the different travel options available for customers and the different types of Travel and Tourism activities they can complete. ✓ I will know how organisations use market research to develop products and services. ✓ I will know the emerging trends in the Travel and Tourism sector and how they can meet customer needs.

By the End of

✓ 1 will know the different products and services

provided by different

Travel & Tourism

Year 10:

✓ I will know how organisations adapt their services to meet needs of different service users.
 ✓ I will be able to plan a holiday for a specific customer profile.

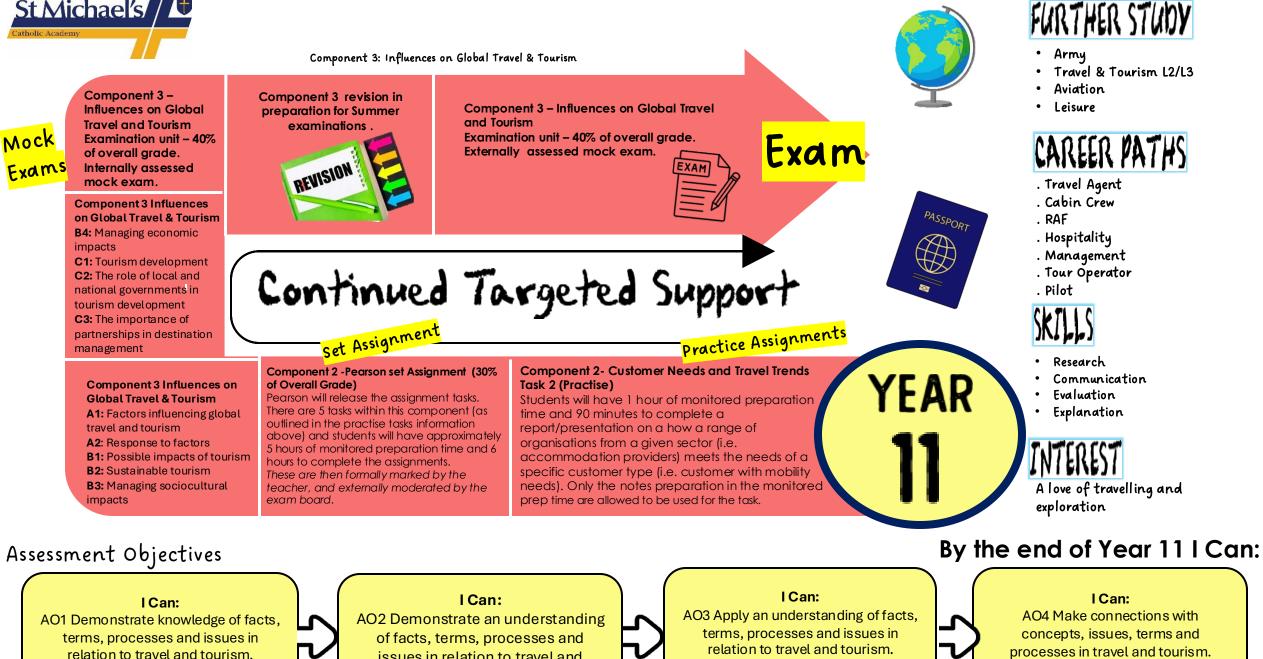
Assessment Objectives

AO1 Demonstrate knowledge of facts, terms, processes and issues in relation to travel and tourism

AO2 Demonstrate an understanding of facts, terms, processes and issues in relation to travel and tourism AO3 Apply an understanding of facts, terms, processes and issues in relation to travel and tourism.

AO4 Make connections with concepts, issues, terms and processes in travel and tourism





issues in relation to travel and tourism.