

LABOUR MARKET INFORMATION

PROFESSIONAL & BUSINESS SERVICES



WHAT IS THE PROFESSIONAL & BUSINESS SERVICES SECTOR?

The Professional and Business Services sector drives economic growth by supporting businesses with essential services like consulting, finance, law, and IT. Professionals in this field help companies improve efficiency and innovate.

With diverse roles across industries, this fast-paced sector offers continuous learning and growth. It's perfect for those who enjoy problem-solving and working in a client-focused environment.

If you want to help businesses thrive, this sector offers a rewarding and dynamic career.

DID YOU KNOW...

Tees Valley's professional and business services sector contributes **£1.5 billion** annually to the local economy, making it one of the regions leading sectors?



The sector is expanding with a focus on digital services as there are shortages in **IT, data analysis, and digital marketing skills.**

Approx...

35,000

people employed in **professional and business services** jobs across the Tees Valley region.

Expected to grow to...

40,000

people **by 2030**, driven by increased demands for **digital transformation, financial consulting, and business management.**



Tees Valley benefits from support networks like the **Tees Valley Business Hub** and local chambers of commerce, offering **resources, networking, and business support.**

WHAT JOBS COULD YOU DO?



**MANAGEMENT
CONSULTANT**



**MARKETING
EXECUTIVE**



SOLICITOR



ACTUARY



**SUSTAINABILITY
OFFICER**



**FINANCIAL
ADVISOR**



**HUMAN
RESOURCES
OFFICER**



**DIGITAL
DELIVERY
MANAGER**



**DATA
ANALYST**

WHERE ARE THE JOBS MOST NEEDED?



IT
CONSULTANTS



ECONOMISTS



FINANCIAL
ANALYSTS



PUBLIC SECTOR
PROFESSIONALS



ACCOUNTANTS



HR
SPECIALISTS



LEGAL
ADVISORS



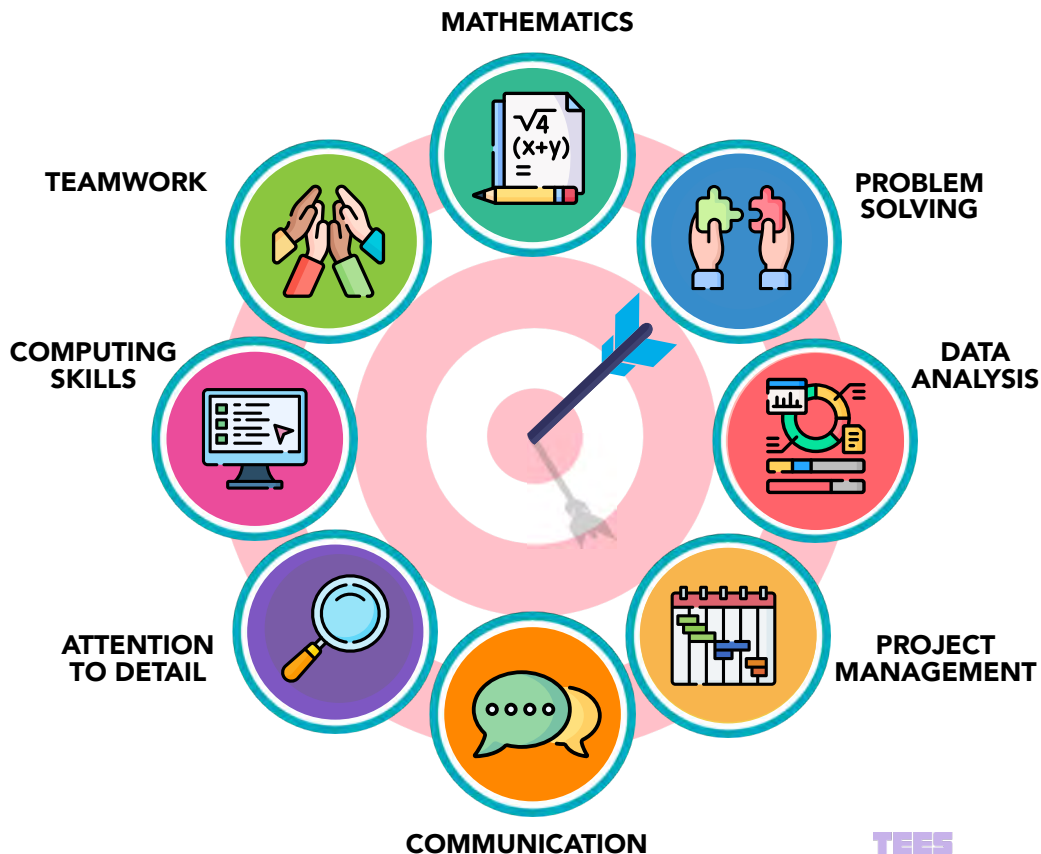
BUSINESS
DEVELOPMENT
MANAGERS

LOCAL EMPLOYERS INCLUDE...



WHAT SKILLS CAN HELP YOU?

Professional and business services roles require expertise, with success relying on adapting to changing market trends and business technologies.



SKILLS IN ACTION



MATHEMATICS

Using skills in maths to create budgets, manage expenses, and track profits.



PROBLEM SOLVING

Finding better ways to improve business efficiency or resolve issues.



DATA ANALYSIS

Using statistics and maths to analyse market trends and help businesses make informed decisions.



PROJECT MANAGEMENT

Leading teams to complete tasks on time and staying within budget.



COMMUNICATION

Communicating clearly and working well with others in various professional settings.



ATTENTION TO DETAIL

Explaining how to save energy to others in simple terms.



COMPUTING SKILLS

Using software to manage projects, analyse data, and improve business operations.



TEAMWORK

Collaborating with colleagues to achieve business goals.

WHAT QUALIFICATIONS CAN HELP YOUR CAREER?

GCSE

SECONDARY SCHOOL



Mathematics: Essential for finance, accounting and data analysis.

English: Critical for communication, writing reports and presentations.

Business Studies: Introduces key concepts like marketing, management and entrepreneurship.

IT/Computer Science: Necessary for digital skills, data management and office technology.

Economics: Provides insight into markets, businesses and financial systems.

FURTHER EDUCATION



A-LEVELS

Mathematics: Key for roles in accounting, finance and business analysis.

Economics: Helps understand market forces, banking and international trade.

Business Studies: Focuses on management, marketing and business strategy.

Law: Provides a foundation for corporate law and regulatory roles.

VOCATIONAL COURSES

Business: Covers marketing, management, HR and finance.

Accounting: Focuses on bookkeeping, financial reporting and tax principles.

IT: Emphasises the role of technology in business, from digital marketing to data analysis.

T-LEVELS

Management and Administration: Provides a mix of classroom learning and industry experience, focusing on administrative roles, office management and business operations.

Finance: Specialises in financial services, including banking, insurance and investment.

Digital Business Services: Covers IT and digital skills relevant for business operations, cybersecurity and data management.

SCAN OR CLICK
THE QR CODE
TO EXPLORE
THE DIFFERENT
PATHWAYS





APPRENTICESHIPS

Business Administrator:

Learn to manage office tasks, communications and projects.

Click or Scan the QR code to visit the IfATE Occupational Maps to explore the different Apprenticeships available

Accountancy/Finance:

Gain hands-on experience in bookkeeping, auditing and financial analysis.

Marketing Executive:

Develop skills in market research, digital marketing and campaigns.

HR Support:

Learn recruitment, employee relations and payroll management.



HIGHER EDUCATION



UNDERGRADUATE DEGREE

Business Management (BSc):

Prepares you for leadership, strategy and management roles.

Accounting and Finance (BSc):

Focuses on financial reporting, auditing and investment.

Marketing (BA/BSc):

Specialises in advertising, brand management and market research.

Economics (BSc): Explores economic theory, policy and business application.

Law (LLB): Provides the foundation for legal careers, with an option to specialise in business or corporate law.

POSTGRADUATE DEGREE

Masters of Business Administration (MBA): For leadership and executive roles across industries.

Masters in Finance (MSc):

Advanced study in investment, corporate finance and risk management.

Masters in Marketing (MSc):

Focuses on strategic marketing, digital campaigns and consumer behaviour.

Masters in Human Resource Management (MSc):

Develops skills in talent management, recruitment and labour law.

Masters in Law (LLM): Specialises in areas like corporate law, tax law or international business law.

MORE INFORMATION

Scan or click on the QR codes to become more informed about the different jobs and education and training options available to you.

TEES VALLEY JOBS

Explore graduate roles, apprenticeships, or volunteering opportunities.

SCAN ME



NATIONAL CAREERS SERVICE

Explore over 750 different careers. Find out what a job involves and if it's right for you.

SCAN ME



TARGET JOBS

Get tips on getting hired by professional services firms to learning what makes a successful leader.

SCAN ME



TEES VALLEY KEY SECTORS

Explore what's happening across other sectors in the Tees Valley region.

SCAN ME



WHAT NEXT?

TEES
VALLEY

Name:

Date:

I would like to be:

The reasons I chose this are:

**Qualifications and training
required:**

Skills I have:

Skills I need to develop:

My next steps are:

Reviewing my progress: