Subject: GCSE Business

2 Week Independent Learning plan

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Teacher: Mr Dean

Year: 10 Recruitment and Selection WEEK 7 & 8

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| Lesson | What you need to take from this lesson | Resource to use or hyperlink | Suggested task |
| 1 | **\*\*\* Before You Start\*\*\* Can you please make sure that you have completed ALL the tasks on Training (week 5 & 6)**  **Please send me an E-mail to let me know that you are following the work and attempting most/all tasks so far on Recruitment and Selection**  [**jbdean@waseleyhills.worc.sch.uk**](mailto:jbdean@waseleyhills.worc.sch.uk)  **aim – To Introduce the term Motivation and what it means** | <https://www.youtube.com/results?search_query=motivational+video+for+students>  Or Similar Youtube Searches :   * Motivation for Students * Motivational Speeches * Motivations in Sports Motivational Videos Motivate for Exams | Spend 30 Minutes – 40 minutes browsing the Youtube. No need to write anything down…  Ask yourself three questions while you are browsing :  1 What does Motivation mean for me?  2. Why does being Motivated matter in my life?  3. What type of things do or do not Motivate me? |
| 2 | **To Consider the different methods of Motivation that Parents, Teachers and Coaches etc have used or attempt to use to Motivate their Students/Children.** |  | Divide One Page into Four :   * Primary School Teachers * Waseley Hills High School and Teachers * Parents/Family * Coach/Tutor/Sports Manager Etc   For each one. Consider the different ways that they tried to Motivate you in the past.  Ask yourself 3 Questions for each…  *Why was it important to them to try and motivate me?*  *How did they try and motivate me? Eg/ Rewards, Competition, Treats, Money, Speeches, Threats etc…*  *Which of these Motivational Techniques/Methods that were used were actually successful in Motivating me and why?*  **Overall** - having now considered the role of Motivation in your own lives. What would you say are the most effective methods of motivation for you and why? |
| 3 | To consider the importance of Motivation in Business. |  | Consider the following Questions. Write a brief summary of your own thoughts…  **Why might a Business wish to Motivate their Staff?**  **Why might an Employee wish to be Motivated in their Employment? What is in it for them…**  **What are the potential consequences/downsides of having one Member of Staff that is de-motivated be for that Individual?**  **What are the potential consequences/downsides of having the majority of your Staff that is de-motivated be for that Business?**  **If a Business were to have an entire Staff who are highly motivated in their jobs, what impact is this likely to have on the success of the business?** |
| 4 & 5 | To be able to recall and distinguish between the different Financial Methods of Motivation used by Businesses to Motivate their Staff. | <http://resource.download.wjec.co.uk.s3-eu-west-1.amazonaws.com/vtc/2016-17/16-17_1-2/_eng/business6WJEC.pdf> | Task 1 : Read and Make Notes on Pg 35 to 36 – Motivation  This should back-up what you have done for the last 2 Lessons on considering Motivation in your life  **ASSESSMENT**  **Task 2 : Financial Methods of Motivation**  Read and make notes on Pg 36 to 40 focusing on the following Financial Methods Definitions and How they are Calculated:   * Wages * Time Rate * Piece Rate * Overtime * Salaries * Performance Related Pay * Bonuses * Commission * Fringe Benefits   Then Answer : Orange Box Pg 37 **Questions 1 to 6** and E-mail your answers to [jbdean@waseleyhills.worcs.sch.uk](mailto:jbdean@waseleyhills.worcs.sch.uk) |
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Don’t forget you can access the school drives and resources form the school website: <https://www.waseleyhills.worcs.sch.uk/>